

### Production and Output.

**NO CHANGE IN PRODUCTION  
OR THE OUTPUT OF COKE.**

Tonnage Running Along at Little Over 400,000 Tons a Week and Shipments 10,000 Cars.

### BITNER AWARDS

There have been ward of the following persons a bitter war of the H C Fuel Coke Company. Be-  
garden Paul Vagle \$6 second best  
garden d ke Musings \$1 nice yard

The committee for garden inspection was Earl Forsythe, William Ball and Charles Ball for said inspection. Miss Sarah El Harsham, Mrs. Clara Nichols and Miss Catharine Murphy.

It is interesting to note the marked improvement that has taken place among the people of Bitter in the last 10 years with respect to the gardens. 10 years ago there was a number of good gardens, but this season nearly every ranch has its own garden. The committee report 30 gardens and the ma-

Coke production and output are traveling along at the same old pace. There was a slight gain last week a total one of 7,000 tons in a total of 400,000 while the shipments fell short of those of the previous week by about 150 cars. Last week the operators reported a total of 39,454 tons of which 29,250 were active and 9,204 idle. This was a gain of just 150 tons which were scattered among the merchant plants of both regions.

There has not been a single complaint so far this summer about a

quity in the condition

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## COAL BOOM PREDICTED.

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Quick Development Expected in Alabama Field

NEW ORLEANS, La. August 1.—That the development of the Alabama coal fields is a matter of the immediate future is the belief expressed by George W. Fairs, president of the Vonsoda Coal Consolidated Coal & Coke Company at Pittsburg who is

shortage of water. All of the larger companies are now amply fortified with reserve water supplies to carry them through the summer months. Some of the smaller companies are not so well off in regard to water but to date there has been no drought. August, September and October are the months most dreaded by coke operators whose supply of water is dependent on sources that fall when long dry spells prevail.

There is neither a shortage of labor or cars in the Coal field region

A short time ago James L. Robbins of the Pittsburg Coal Company visited New Orleans and in order to scheme to develop the Alabama fields made New Orleans not only a greater manufacturing city than it now is but one of the largest and

the iron district which includes the mines around Greensburg where the strike is in progress of course. Little coal is being made there at more like cars in the Upstate than in the Lower Connellsville area. The mines are making so much work that they are not in operation as fast to their capacity with rail coaches and the railroad companies because they have long strings of cars unloading and without destination on their own sidings. In the Lower re-

The largest coal shipping port in the world.

Look for the velocity of the American coal trade as soon as business conditions are favorable.

Michigan is the largest coal producer in the South and, especially for New Orleans, Louisiana and Alabama.

**FIRE BOSSES PROSECUTED**

For Alleged Violations of the Mining Law

# FIRE BOSSES PROSECUTED

**Alleged Violation of the Mining Law**

William Underwood fire hoses at the south No. 9 mine was arrested for violation of the Mammouth mining law. It was charged that he failed to stop a hot fire that he made.

Underwood is the local

[illegible]

with the closing on Saturday of both  
mines in 1911 the plants will pass into  
his own. Outside of cleaning up their  
property and shipping some of the  
equipment of the mines to Johnston  
everything is perfectly quiet about the  
works. All these employees at the  
works are settling employment a

each chartered in West Virginia. The charters of the company will be located in Hollingshead county. The trip was on July 1 at \$150,000. The incorporators of the company are D. L. Brown, W. H. Helms, H. C. Johnson, and C. E. Smith of Lenoir county. H. B. Brown, W. H. Helms, and C. E. Smith of Lenoir county. The Western County, New River, Lenoir company was recently chartered. The company will be located in Lenoir county. The company is owned by D. L. Brown, W. H. Helms, H. C. Johnson, and C. E. Smith of Lenoir county. The company is owned by D. L. Brown, W. H. Helms, H. C. Johnson, and C. E. Smith of Lenoir county.

TO HOLD CONFERENCE

[illegible]

## BIG MERGER

**OF Steel Men in Canada Powerful Combination**

NEW YORK Aug. 3.—Details of a new steel merger, which is one of the most powerful industrial combinations yet formed in Canada, with

capitalization of \$30,000,000, the new  
outstanding. It will be known as the  
Steel Company of Canada Limited,  
and those chiefly responsible for its  
formation are W. M. Aker, presi-  
dent of the Royal Securities Corpora-  
tion; who to med the large and suc-  
cessful mergers known as the Cana-  
dian Cement Company and the  
Canadian Steel Company, and the  
Hon. J. P. F. London and H. S.  
Holt, president of the Montreal Light  
and Power Company. The com-  
pany has been incorporated to effect  
the amalgamation of some five per-  
cent on its own assets in the iron  
industry under the name of

The companies which have been consolidated into this large corporation are the Hamilton Steel & Iron Company, the Montreal Rolling Mills Company, the Canada Screw Company, the Dominion Wire Manufacturing Company and the Canada Bolt & Nut Company.

TWO NEW COMPANIES

jette Co. n'y People Interested n  
 West Virginia Coal Lands  
 The Atlantic Coal Co. Company was re  
 cently chartered in West Virginia  
 to develop the coal fields of the company  
 located in Brinkley county. The  
 property is being leased at \$150,000  
 The incorporators of the company  
 are D. L. Brown, W. H. Helms, J.

Robinson and L. E. Smith of Union		The following table shows the total
R. H. Brown of Waterbury		number of acres the system has
L. S. M. W. of Dawson		total production and total shipments
of Western County, New York		in the Conkling regions since Janu-
Camp was recently chartered		ary 1 1930
mine, oil and gas set in place		
1st \$750,000 The company		
and S. J. McJannet, W. H. W.		
and L. E. Brown of Connell-		
W. and W. L. Wright of Connell-		

TO HOLD CONFERENCE	July 11	1,411	1	4	143	143
	July 12	1,411	1	4	143	143
	July 13	1,411	1	4	143	143
	July 14	1,411	1	4	143	143
	July 15	1,411	1	4	143	143
	July 16	1,411	1	4	143	143
	July 17	1,411	1	4	143	143
	July 18	1,411	1	4	143	143
	July 19	1,411	1	4	143	143
	July 20	1,411	1	4	143	143
	July 21	1,411	1	4	143	143
	July 22	1,411	1	4	143	143
	July 23	1,411	1	4	143	143
	July 24	1,411	1	4	143	143
	July 25	1,411	1	4	143	143
	July 26	1,411	1	4	143	143
	July 27	1,411	1	4	143	143
	July 28	1,411	1	4	143	143
	July 29	1,411	1	4	143	143
	July 30	1,411	1	4	143	143
	July 31	1,411	1	4	143	143
	Aug 1	1,411	1	4	143	143
	Aug 2	1,411	1	4	143	143
	Aug 3	1,411	1	4	143	143
	Aug 4	1,411	1	4	143	143
	Aug 5	1,411	1	4	143	143
	Aug 6	1,411	1	4	143	143
	Aug 7	1,411	1	4	143	143
	Aug 8	1,411	1	4	143	143
	Aug 9	1,411	1	4	143	143
	Aug 10	1,411	1	4	143	143
	Aug 11	1,411	1	4	143	143
	Aug 12	1,411	1	4	143	143
	Aug 13	1,411	1	4	143	143
	Aug 14	1,411	1	4	143	143
	Aug 15	1,411	1	4	143	143
	Aug 16	1,411	1	4	143	143
	Aug 17	1,411	1	4	143	143
	Aug 18	1,411	1	4	143	143
	Aug 19	1,411	1	4	143	143
	Aug 20	1,411	1	4	143	143
	Aug 21	1,411	1	4	143	143
	Aug 22	1,411	1	4	143	143
	Aug 23	1,411	1	4	143	143
	Aug 24	1,411	1	4	143	143
	Aug 25	1,411	1	4	143	143
	Aug 26	1,411	1	4	143	143
	Aug 27	1,411	1	4	143	143
	Aug 28	1,411	1	4	143	143
	Aug 29	1,411	1	4	143	143
	Aug 30	1,411	1	4	143	143
	Aug 31	1,411	1	4	143	143
	Sep 1	1,411	1	4	143	143
	Sep 2	1,411	1	4	143	143
	Sep 3	1,411	1	4	143	143
	Sep 4	1,411	1	4	143	143
	Sep 5	1,411	1	4	143	143
	Sep 6	1,411	1	4	143	143
	Sep 7	1,411	1	4	143	143
	Sep 8	1,411	1	4	143	143
	Sep 9	1,411	1	4	143	143
	Sep 10	1,411	1	4	143	143
	Sep 11	1,411	1	4	143	143
	Sep 12	1,411	1	4	143	143
	Sep 13	1,411	1	4	143	143
	Sep 14	1,411	1	4	143	143
	Sep 15	1,411	1	4	143	143
	Sep 16	1,411	1	4	143	143
	Sep 17	1,411	1	4	143	143
	Sep 18	1,411	1	4	143	143
	Sep 19	1,411	1	4	143	143
	Sep 20	1,411	1	4	143	143

## THE EUREKA WORKS AT MT. BRADDOCK.

**Highest Grade of Silica Brick  
in the State Made  
There.**

**THE PLANT IS WELL EQUIPPED**

**But Practically All the Bricks Made  
Are Turned Out by Hand, Which  
Insures Uniform Standard Quality  
Description of the Plant.**

The Eureka Fire Brick Works at Mt. Braddock is fast coming to the front in the art of making fire brick. Nearly all the product made at the Eureka plant is made by hand which insures accuracy and close attention to the products that are manufactured there.

It is reputed by many brick making experts that the silica fire brick manufactured at Mt. Braddock is the best oven brick made in Pennsylvania. The silica stone from which the silica fire brick is made is 97 per cent pure and is taken from what is said to be one of the best silica rock seams in the United States. This seam is located at Stewarton Pa. and is quarried by the Eureka company. The clay, used in brick making are mined by the company on their own property in the mountains about two miles from the brick plant where they have an extensive acreage of high grade flint and white ash or soft clay.

Many brick manufacturing concerns use lime as a bond in the manufacture of their brick while this company uses a clay, familiarly known as whitewash which has proved to be a far superior bond than lime and makes the brick capable of resisting more heat and wear than coke oven brick are subjected to. These bricks do not break or crumble near as easily as the lime bonded brick.

The clay and silica stone are dumped into a machine which pulverize it, the silica is crushed into small pieces and then it is conveyed by elevators to their respective bins and from there they are carried to the different parts of the plant where the different products are manufactured. After the various products that are made there have been moulded they are laid out on the drying floor until they are thoroughly dried and then they are put into the kilns where they are burned on an average of eight days then they are slowly cooled off and the brick are ready for the market.

These brick tiles etc are subjected to 2800 degrees Fahr in the kiln. The burning and cooling process requires very close attention. These two are the most essential in the brick making art. Tending to the burning of the brick requires skill, as the brick must be burned evenly all over the kiln and in cooling off they must not cool off too fast. After the brick is moulded it is then put into the kiln and subjected to a steaming process to take all the moisture from them.

The bricks are moulded by a moulding machine. The clay after it leaves the bin passes through a rough wheel which the members of the board of organization and review revised the valuation on Monongahela coal ratings. Substantially all assessments on the West Side of the Monongahela river have been increased from \$55 to \$60 a ton. Battle was least affected by the first revision last year and it changed this year from \$115 to \$120 a ton on a more equal scale.

In Clarksburg there is a increase of something like \$4 on a large part of a coal which was assessed last year from \$100 to \$105. In Cass and Grant the valuation was raised on the river side about \$5 the former valuation being from \$115 to \$120 a ton. There is no change from the river front the increase being a fair distance back from the river. On the east side of the river the prices of coal have along the river or forced to correspond more nearly with the valuations set or to be on the opposite side of the Monongahela. The result of the revision will be a natural increase in the valuation of Monongahela coal estate by district.

The increase however is not more than the majority of the coal men anticipated and will meet with no general opposition. In a number of cases changes were made in order to make

the valuation more uniform the board estimating the value of the property by its distance from the river.

Having completed their revision of both personally and really books for all the districts except that part in Morgan which includes the town the equalizers are now going over the assessment of Morgantown property. Few changes will be made the board raising and lowering the valuation on a few houses and lots. This work will be completed shortly and the board will adjourn until next year when an other revision will be made.

### LIENS FOR TAXES

Amounting to Over \$6,000 Filed Against Dunbar Furnace Company  
MONTGOMERY August 1.—Certificates of liens for taxes amounting to more than \$6,000 have been forwarded from Harrisburg and filed against the Dunbar Furnace Company, which recently went into the hands of a receiver. There are seven liens for various taxes, amounting in all to \$6,187.22. The liens are signed by N. E. House, tax collector, State Auditor, and Charles H. McConkey for State Treasurer, C. F. Wright. The taxes are entered as liens against the property.

The certificates are 1908 tax on script, bonds etc \$1,426.55, 1907 tax \$1,502.58, 1908 \$1,114.80, 1909 \$1,176.46, 1910 to July 1, \$582.23. Tax on capital stock for 1909 \$324.60, tax on capital stock for 1910 to July 1, \$156.10. In each case the company having neglected to furnish the annual report, the amount of taxation is estimated from the sworn statements submitted for previous years.

### CONNELLSVILLE REGION NOTES.

This week finds the baseball teams of the region about even. Youngstown dropped out of the Central League, leaving the place vacant by Youngstown and there were no teams left. The first league game was played on Monday, March 3, in their first league game. This was Monarch's first defeat. The Northern League has been putting up some close baseball. So far in the league showing weakness and some very interesting games have been played. In the southern part of the region the teams have been put up some baseball that would cause the minor leagues to take notice. With so many good teams in the field it is somewhat surprising that a league is not formed in that section of the region.

The Baltimore & Ohio has ordered a total of 6,000 new cars within the next two weeks. This includes 109,000 pound gondolas, 4,000 orders from the Standard Steel Co. Company. In addition the road has recently ordered 40 locomotives from the Baldwin works.

Falling into a coal crusher at Tower Hill No. 4 Sunday while working at the machinery, James Alfred aged 18 of Mitchell was instantly killed. His body was discovered when it with a charge of coal fell into the lurry.

Burned from head to foot and the bones of both legs shattered by the bursting of a compressor air line, a Thompson No. 1 Saturday evening Charles Walker aged 19 died in the ambulance of the Youngstown hospital about a mile from the hospital.

Many repairs are being made at the Youngstown plant both around the mine opening and the coke yards.

Several repairs are being made at the Youngstown plant.

Considering the depression in the coke trade the Ohio works have been working steadily in the works in the region. Not an oven has been blown out while almost every plant in the region has blown out from 10 to 100 ovens and some closed down entirely.

An overhead feed system was recently installed at the boiler house at the Youngstown No. 1 plant of the B. & O. Frick company. This overhead feeder feeds the coke ash into the furnace. It is a satisfaction to see it kept in order and busy to keep the furnace proper and hot with the ash breeze.

## LIST OF COKE OVENS IN The Connellsville District With Their Owners, Address and Ovens in Blast Corrected to Saturday, July 30, 1910.

Total Ovens	In Blast	Name of Works	Name of Operators	P. O. Address
200	191	Acme	W. J. Rainey	New York, N. Y.
200	191	Adelphi	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 1	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 2	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 3	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 4	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 5	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 6	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 7	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 8	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 9	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 10	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 11	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 12	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 13	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 14	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 15	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 16	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 17	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 18	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 19	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 20	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 21	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 22	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 23	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 24	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 25	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 26	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 27	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 28	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 29	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 30	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 31	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 32	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 33	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 34	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 35	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 36	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 37	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 38	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 39	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 40	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 41	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 42	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 43	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 44	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 45	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 46	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 47	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 48	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 49	H. C. Frick Coke Co.	Pittsburg
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200	191	Albion No. 52	H. C. Frick Coke Co.	Pittsburg
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200	191	Albion No. 60	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 61	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 62	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 63	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 64	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 65	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 66	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 67	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 68	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 69	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 70	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 71	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 72	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 73	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 74	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 75	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 76	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 77	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 78	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 79	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 80	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 81	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 82	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 83	H. C. Frick Coke Co.	Pittsburg
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200	191	Albion No. 89	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 90	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 91	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 92	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 93	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 94	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 95	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 96	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 97	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 98	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 99	H. C. Frick Coke Co.	Pittsburg
200	191	Albion No. 100	H. C. Frick Coke Co.	Pittsburg

## Orient Coke Co.,

**Furnace and Foundry Coke.**

Works: ..... ORIENT, PA.  
Main Office: ..... UNIONTOWN, PA.

CONNECTIONS, P. R. R. & L. E. R. R.

IF YOU WANT ANYTHING TRY OUR CLASSIFIED ADVERTISEMENTS

## HARBISON-WALKER

*The Standard of Quality*

## Harbison-Walker Coke Oven Brick What Does It Mean?

(1) It Means MAXIMUM SERVICE.

The same careful selection of raw materials, the same attention to every detail of manufacture that has made the Harbison-Walker product the standard for the Blast Furnace, the Open Hearth, and the By-Product Oven characterizes their output for the Rectangular and the Beehive Oven.

It means delivery when you want it, the filling of every order on a personal basis.

(2) It Means MINIMUM COST.

Look up NOT your price per thousand brick but your refractories' COSTS for repairs, (including breakage in transit and unloading) per ton of coke. A few minutes with your cost sheets will show the best is the cheapest.

Let us take it up with you in detail.

## Harbison-Walker Refractories Co.

PITTSBURGH, PENNA.

## BESSEMER COKE CO.

MANUFACTURERS AND SHIPPERS OF

**Genuine Standard**

**Connellsville Coke.**

**Furnace, Foundry**

**and Crushed Coke.**

**Mines and Ovens in Connellsville Region.**

**Direct Connections with all Railroads Entering the Region.**

OFFICES:

**LEWIS BLOCK, PITTSBURG, PA.**

INDIVIDUAL CARS.

C. M. WOLFF, General Agent.

**Hostetter Connellsville Coke Company,**

**HIGHEST GRADE**

**Connellsville Coke**

**Furnace and Foundry Orders Solicited.**

Branch Office, Carnegie Building, Pittsburg, Pa. (BELL TELEPHONE) 694 COURT.

M. M. COCHRAN, President W. HARRY BROWN, Vice President JOHN H. WURTZ, Sec. and Treas.

## Washington Coal & Coke Co.

General Office, DAWSON, FAYETTE COUNTY, PA.

**5,000 Tons Daily Capacity. Individual Cars**

**YOUNGHOUGHENY COAL**

Steam Gas Coking

**CONNELLSVILLE COKE**

Foundry Furnace Crushed

Shipments via B. & O. R. R. and P. & L. E. R. R. and Connections.

Sales Office: PITTSBURG, PA. N. P. HYNDMAN, Sales Agent. H. R. HYNDMAN, Assistant Sales Agent.

## Pickands-Magee Co.,

**Connellsville Coke**

FURNACE GAS FOUNDRY STEAM AND SMITHING COAL

Orders and Correspondence Solicited.

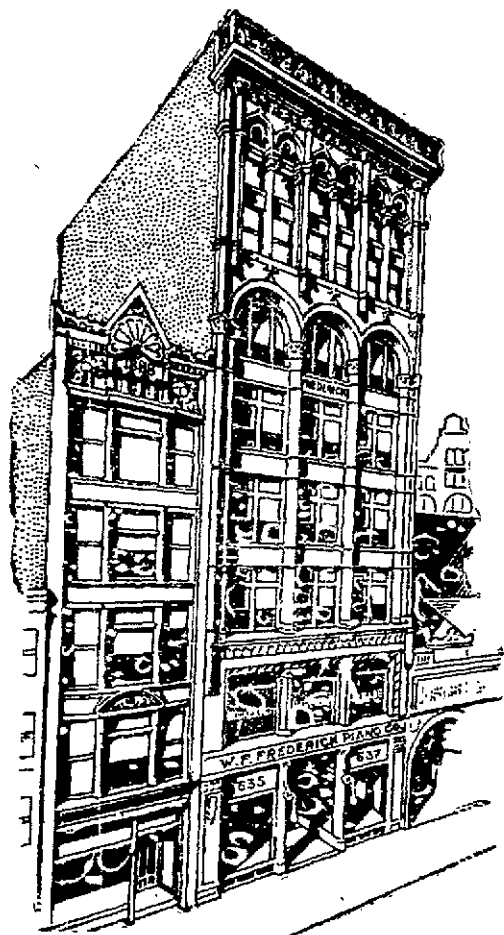
GENERAL OFFICE, First National Bank Building, Uniontown, Pa.











PITTSBURG WAREHOUSES, 635-637 SMITHFIELD ST.  
The largest building in America devoted exclusively to the retail and wholesale piano business.

THE W. F. FREDERICK PIANO CO. is a good example of what can be accomplished by push and energy, when backed up by good intentions and lofty purposes. Its Pittsburgh store is typical of Pittsburgh—the largest of its kind in the world—while the house as a whole, made up of 12 stores and over 50 agencies, is thoroughly representative of the section in which it operates, the great industrial empire of Western Pennsylvania, Maryland, West Virginia and Ohio. Doing a business of nearly two million dollars a year, in pianos and organs alone, it seeks more business on the basis that has built up the enormous trade it at present enjoys—that of always considering the interests of its customers as being identical with its own.

He who is silent is forgotten. He who abstains, is taken at his word. He who does not advance, falls back. He who stops, is overwhelmed, distanced, crushed. He who ceases to grow greater becomes smaller. He who leaves off, gives up. The stationary condition is the beginning of the end.

## The Second of the Great Frederick Piano Clubs

A second great co-operative club of 500 members to participate in another of the greatest piano deals ever made in the piano business.

History repeats itself. A year ago this month we announced a great co-operative piano club through our Pittsburgh store. That Club inaugurated the biggest event, up to that time, that had ever taken place in the piano trade. Today we inaugurate the **second** of these great clubs. Today we again give 500 persons an opportunity to share in the advantages of another one of these gigantic deals. Seven of our stores including Uniontown, this year sharing in this great distribution. At the same time we have thrown such liberalities around the conditions of membership in the Club as has never before been given to piano buyers.

### This Year's Deal and the Piano

The deal this year is a straight out purchase of 500 pianos FOR SPOT CASH. The instruments are of a most reliable and trustworthy character—a good, substantial piano, in which real value is put on the INSIDE, rather than in fancy cases with a whole lot of "Jim Cracks" and of "Gaw Gaws" on them. We have handled the piano for a dozen or more years in all our stores. We know it to be as reliable a piano as was ever put in a home. It is made by good, sturdy, experienced labor in the largest piano manufacturing plant in the world; by men, many of whom have been working in the same shop for twenty years.

### The Value of Each of These Pianos Is \$375.00

The pianos that will be sold this year, through the second Frederick Club have been sold right here in Fayette county and throughout this entire section at 375 dollars. Hundreds more are being sold every month all over the United States at 375 dollars. **THEY ARE WORTH 375 DOLLARS.** Measured by any standard of value you wish, they are worth 375 dollars. They are worth it on OUR floors, or on the floors of ANY REPUTABLE PIANO DEALER in the country. The Frederick Club price is 278 dollars. The price includes everything. There is no extras of any kind. No interest to be added for drayage, freight, stool, scarf—**ABSOLUTELY NO EXTRAS.** Two hundred and seventy-eight dollars is the price, and the price **INCLUDES EVERYTHING.**

**\$1.50  
WEEK**

These 500 pianos will be sold, 5 dollars cash, then 1 dollar and 50 cents a week. The 5 dollars just about covers the cartage and delivering, yet 5 dollar payment made when you join the Club is credited to your account.

The piano will be delivered immediately. You do not have to wait until the club is full. You get your piano when you join. The remainder is payable every week. Club members do not have to pay more than 1 dollar and 50 cents a week. This gives them 182 weeks in which to pay for the piano and still get it at the club price, 278 dollars.

### The Frederick Club Terms

**\$278.**

### The Club Price of \$278 Can Be Reduced

We said above, that \$278 includes everything. So it does. But the club price can be reduced. The Club Member's Membership Book has 182 Coupons attached to it. A Coupon represents a week. One Hundred and Eighty-Two Coupons represents 182 weeks—the life of the agreement. Every time a payment is made, one of these Coupons is stamped "Paid." If payments are made in advance—that is, before they are due, a rebate of 25c for each and every week is handed back to the Club Member in cash. You can therefore see that the price (\$287) can be reduced just as many times Twenty-five Cents, as you pay weekly payments in advance or before they are due.

#### Special Advantages On the Second Frederick Piano Club

Read every word of this.

Every instrument is guaranteed without reserve—for five years. There are no "loopholes" in the guarantee—just a straight-out guarantee as strong as we know how to make it in writing.

Every Club Member has a full year in which to satisfy himself as to the character of the piano. If it does not prove to be everything that he expects, he has the privilege of exchanging it without one penny's loss for any other instrument of equal or greater value that we sell—(and we sell over thirty different representative makes.)

If a club member dies during the life of his contract, we immediately send a receipt in full to his family for the instrument. (Three members of last year's club have died.)

A beautiful stool to match the piano and latest style scarf are included without extra cost.

The piano will be tuned twice without charge—each club member receives coupons for his tunings which he may use to suit his convenience. Club members have an opportunity to still further reduce the cost of the piano by procuring other Club Members.

#### The Figures of the Second Club

The retail value of these 500 pianos is \$187,500. They will sell for \$139,000.

The minimum saving to the club is \$48,500—nearly fifty thousand dollars.

It will take 33 solid car loads to deliver this order—or nearly two train loads.

The freight will amount to about \$2,000, or approximately \$62.12 a car load.

The Club is given a grand total of 15,000 weeks or 290 years longer in which to pay for their instruments than if each member was to buy independently upon the usual terms. The saving to each Club Member—\$97—will pay for the musical education of one child for 2 years and 7 months at 75c a lesson.

### Membership Books in the Second Frederick Club Open Wednesday

The Club books open Wednesday. In other words, August 3 will be the first day you can join the Club. The pianos, however, are now on display in our main display room, First National Bank Arcade, where you can see and hear them. You are cordially invited. The pianos will be delivered immediately upon your becoming a member and making the initial payment of \$5.00. During the first week of the Club's life we hope to give everyone their choice, as the quota intended for the Uniontown store are now arriving at the rate of four or five a day.

## W. F. Frederick Piano Company

Exclusive representative for Chickering, Hardman and the peerless Knabe grand and upright pianos.

Rooms 4 and 5 1st Nat. Bank Arcade, Uniontown





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 All Auto purposes. Three brands:  
**DR-STOVE**  
 Cost no more than the ordinary kind.  
 Ask him  
 Independent Oil Refiners **Pittsburg, Pa.**



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When you find the best materials to be found in the range in its collection.

You are also proud to our and meet promptly the of our machines.

Your own will be from and meet with a

Our Foundry Coke is unexcelled by any. Its low sulphur and ash and high fixed carbon make it superior to many. It has the ability to give high melting ratios in your foundry.